



High End Brokerage

# sino AG

## Baader Investment Conference 20th September 2022

**Ingo Hillen**  
CEO

- High End Broker specialized on Heavy Trader
- Exchange-listed eg. Xetra and Tradegate
- No proprietary trading; neither investment advice; nor managing assets
- Supports the most successful and active heavy traders for more than 20 years
- The sino MX-Pro is professional trading platform with groundbreaking functionality and high stability
- Fair and attractive fees
- Top in customer service and personal support from 7am to 10pm

→ sino offers the best “package” for heavy traders



High End Brokerage

# sino & Baader

# „sino wants to double its customer base in the coming years“ (AGM July 2022)

sino & Baader agreed on a long-term cooperation which starts in Q4 and enables sino to substantially grow its business and at the same time offers sino customers various advantages. sino's shareholder should also profit from this.

## Customers

- Baader is an entrepreneur-driven medium-sized bank
- Minimum initial capital for customers: 50 TEUR
- Extended credit facilities
- Generally heavy traders from all over the world are now welcome
- Additional product offerings eg. 7-day crypto-trading

## Shareholders

- Broader product range – potentially more revenues
- Greater flexibility of Baader vs. HSBC
- Much lower entry barriers for account opening
- Expanding potential for substantial customer growth



„doubling customer base “

# Current financial year 2021/2022

sino AG

# sino 9-month 21/22 operating results

- executed orders: 701.889
- EBT: 1.078 TEUR
- EAT: 866 TEUR
  
- Per June 30<sup>th</sup> 2022 sino has 307 accounts

# sino Beteiligungen GmbH- Investments

# Investments

## Beatvest

- Beatvest is an investment app for beginners ("Trade Republic for Beginners")
- Investment in June 2022

## Captiq GmbH

- Captiq is a platform that digitally simplifies and accelerates the granting of loans to chamber professionals regularly within one business day – corporation with MLP



# Investments

## tick-TS AG

- sino currently holds 5.73% or a total of 115.269 shares in tick-TS AG

## QUIN Technologies GmbH

- getquin is a social network for investors and those who would like to become investors
- getquin is not a financial service provider and does not manage accounts or deposits
- Series A financing with a total volume of 15 million US dollars closed in June 2022
- In addition to sino and other existing investors, new renowned investors (including Portage Ventures and Horizon Ventures) and business angels were attracted
- sino holds 11,1 %

# Investments

## Trade Republic Bank GmbH

- Trade Republic is Europe's leading neo-broker
- sino was the first investor in 2017
- International expansion started with market entry in Austria in 2020, France in 2021, Italy & Netherlands in 2021
- Trade Republic closed a €700 million Series C round led by Sequoia in May 2021 - post-money valuation more than €4 billion
- Extended Series C financing round of Trade Republic led by OTP on 3rd of June 2022 of € 250 million - Post Money Valuation 5 billion €. sino's stake in Trade Republic amounts to 2.3% fully diluted
- At a valuation of 5 billion € the holding of TR would be worth more than 50€ per sino share

# *There is one more thing - Trade Republic 2025*

## **My personal view, as a sino shareholder:**

- In 2025 Trade Republic might be Europe's largest broker with likely more than 5 Million customers and probably more than 40 Billion € AUM
- Many european countries will be opened already in the coming months
- Trade Republic could be a winner of the ongoing interest rate increases by capitalizing on its customer cash
- Multiple possible cooperations (eg. tax apps, insurances, investment products provider) could substantially broaden and increase revenue streams
- The so called „Aktienrente“ in Germany to be launched shortly has the potential of boosting the number of investors and hence TR customers in Germany over the next years

**The next capital increase of Trade Republic might take place at a time and valuation which possibly allows sino to pay dividend(s) of more than 50€ until 2026...**

**Looking forward to your questions.**

# Investments

## Sub Capitals GmbH

- Sub Capitals is a fintech that democratizes investing via artificial intelligence for private investors
- sino led a pre-seed round in September 2021
- Product launch coming soon

**Thank you!**